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The sale of a business usually is not a sale of one asset. Instead, all the assets of the business are sold.

Generally, when this occurs, each asset is treated as being sold

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separately for determining the treatment of gain or loss. A business usually has many assets. When sold, these assets must be classified as capital assets, depreciable property used in the business, real property used in the business, or property held for sale to customers, such as

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Sale of a Business | Internal Revenue
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In this webinar, CEO of MyCorporation
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legal and business considerations
when selling your business. Read

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SCORE

Sell to employees If your business is a
C corporation and you plan ahead, you

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can sell your business to your staff through an employee stock ownership plans (ESOP). The ESOP is owned by employees (find more information about ESOPs from the IRS). From an owner's perspective you have captive buyers and don't have to search around.

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7 Tax Strategies to Consider When Selling a Business

Predictable earnings and stable industries are more attractive to buyers. But no matter if your business is in a riskier industry such as commercial real estate or a safer

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Worth industry such as consumer staples, there are actions you can take to build value and help sell your business for a higher price. Build Value With These Five Key Drivers

5 Ways to Build Value and Sell Your
Business for More

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Value

About the author: Christian Haack is a professional business value accelerator, and the bestselling author of "Building Digital Leaders" and "Sell Your Business for More." As an international business consultant, he is also referred to as the "The Business Exit Angel".

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